

AI Voice Agents That Call, Qualify & Update Candidates — Natively in Ceipal

Never miss a lead again. Your always-on recruiting engine, built into the ATS you already use.

POWERED BY TECHNEEDSAI

AI VOICE RECRUITING



Made with GAMMA



The Problem: Your Best Candidates Are Slipping Away

Speed-to-Lead Failure

Most applicants go untouched for days. By the time you call, they've accepted another offer.

Manual Outreach Burn

Recruiters spend hours cold-calling, leaving little time to close high-intent candidates.

Inconsistent Notes

Manual call notes are patchy, incomplete, or never written — making compliance and handoffs a nightmare.

Missed Follow-Ups

Without structured tracking, warm leads fall through the cracks and pipeline value disappears.

Cost Analysis

Financial Data: Recruitment Costs

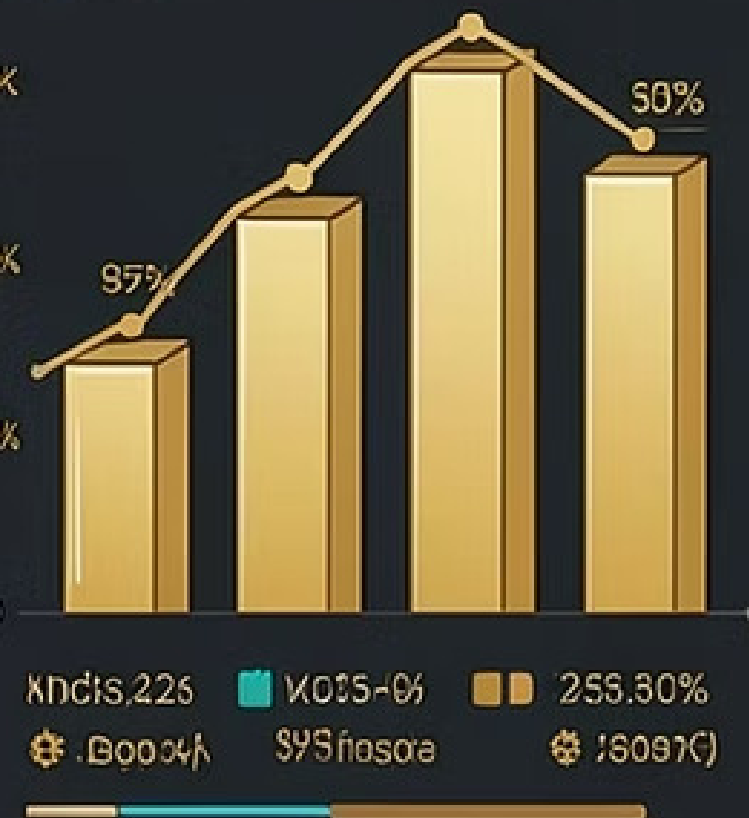
Costs: 2.8%
ROI: 2.8%

Costs: 3%

Costs: \$3%

Recruitment Costs

3.5%



Financial Data



Financial Controls



The Real Cost of the Status Quo

Every delayed call, missed follow-up, and unrecorded conversation is a placement you'll never make. The math is unforgiving.

5 min

Lead Decay Window

Candidates lose interest within 5 minutes of applying. After that, response rates drop sharply.

78%

Applicants Never Reached

Of applicants who apply, the majority are never contacted — a silent pipeline leak.

12 hrs

Lost Per Recruiter/Week

Hours spent on manual outreach, note-taking, and status updates that AI could handle autonomously.

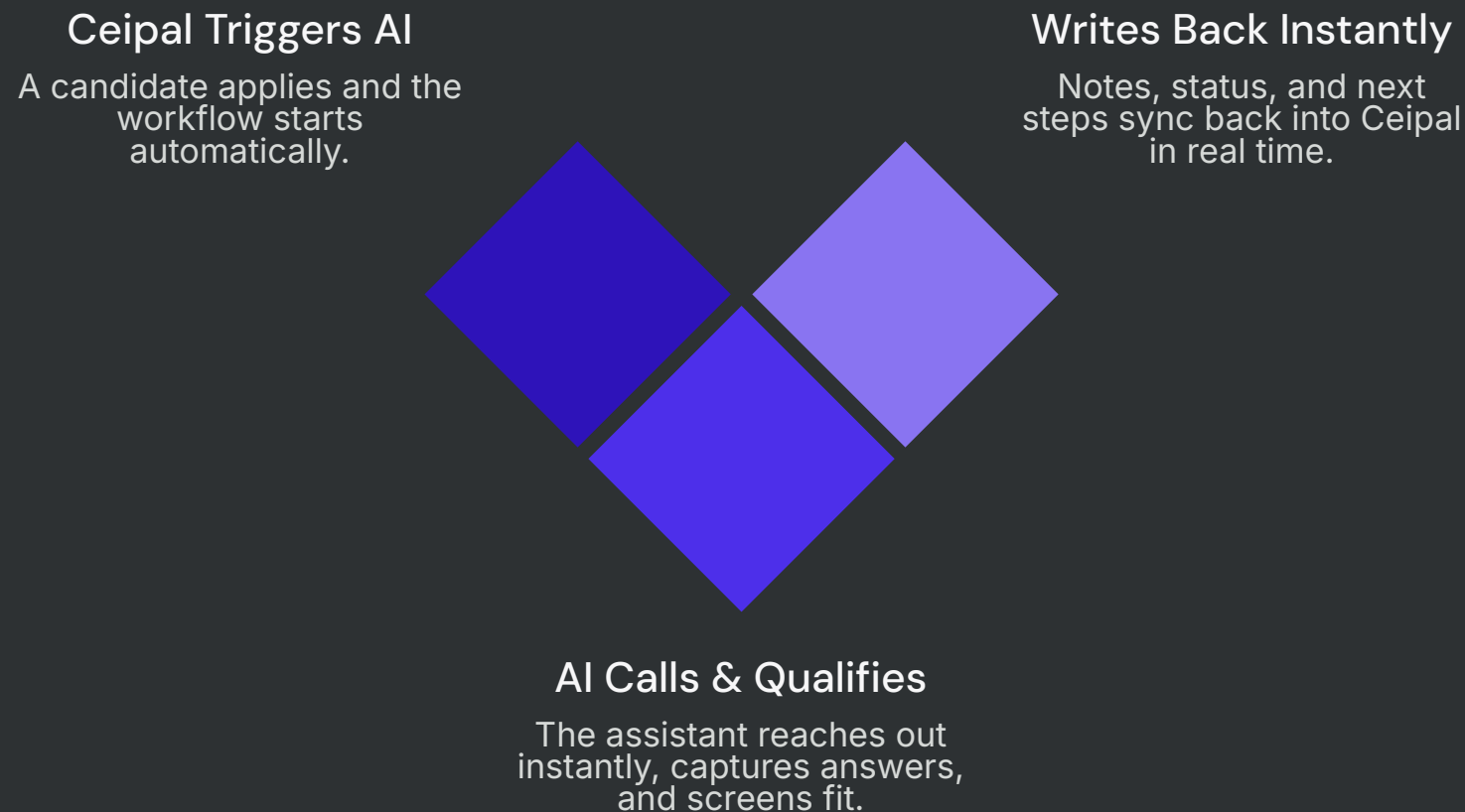
3x

Higher Cost-Per-Placement

Slow speed-to-lead and inconsistent follow-up inflate cost-per-hire across every role.

An Always-On Recruiting Engine, Built Into Ceipal

One seamless loop: Ceipal triggers the AI, the AI calls and qualifies, and everything writes back — zero new systems, zero workflow changes.



From application to qualified conversation in minutes — not days. Your pipeline never sleeps.

How It Works: Seven Steps, Zero Manual Effort

01

Pull Applicants

AI pulls candidates directly from Ceipal job postings and pipelines automatically.

02

AI Calls Instantly

Outbound call placed within seconds — no delays, no time zones, no breaks.

03

Natural Conversation

Human-like dialogue screens for interest, availability, and role fit.

04

Lead Classification

Real-time Hot / Warm / Cold scoring based on candidate responses.

05

Auto Log Notes & Recording

Call summary and full recording attached to the Ceipal applicant record.

06

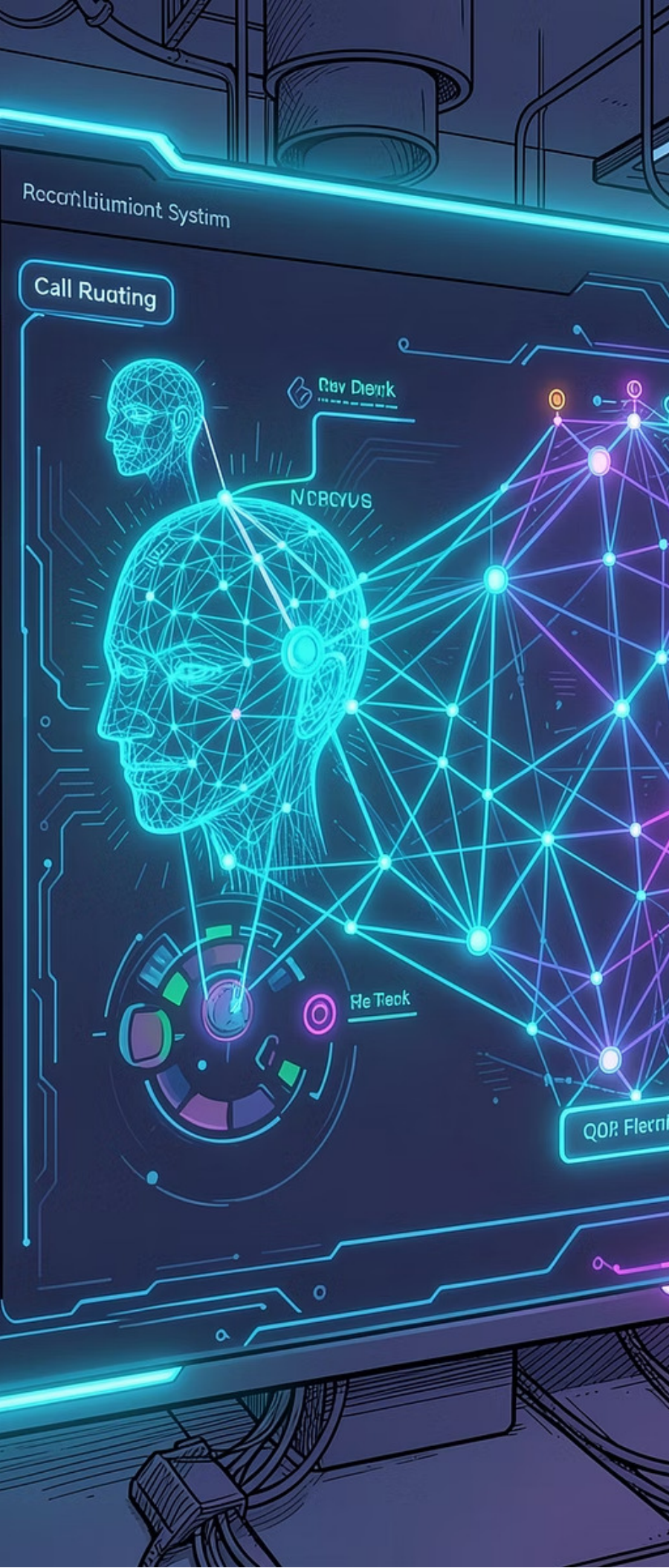
Status Updated

Applicant status auto-updated: interested, not interested, follow-up, or screened.

07

Bridge to Human

Hot leads are transferred live to a recruiter — warm handoff, on the spot.



Never Miss a Lead — 24/7/365 Coverage



Instant Speed-to-Lead

Calls placed within seconds of application. Be first — win the candidate before competitors do.



Works 24/7/365

No breaks, no sick days, no time zones. Your pipeline never sleeps.



Scales Infinitely

10 calls or 10,000 — same speed, same quality. Zero candidates left behind.



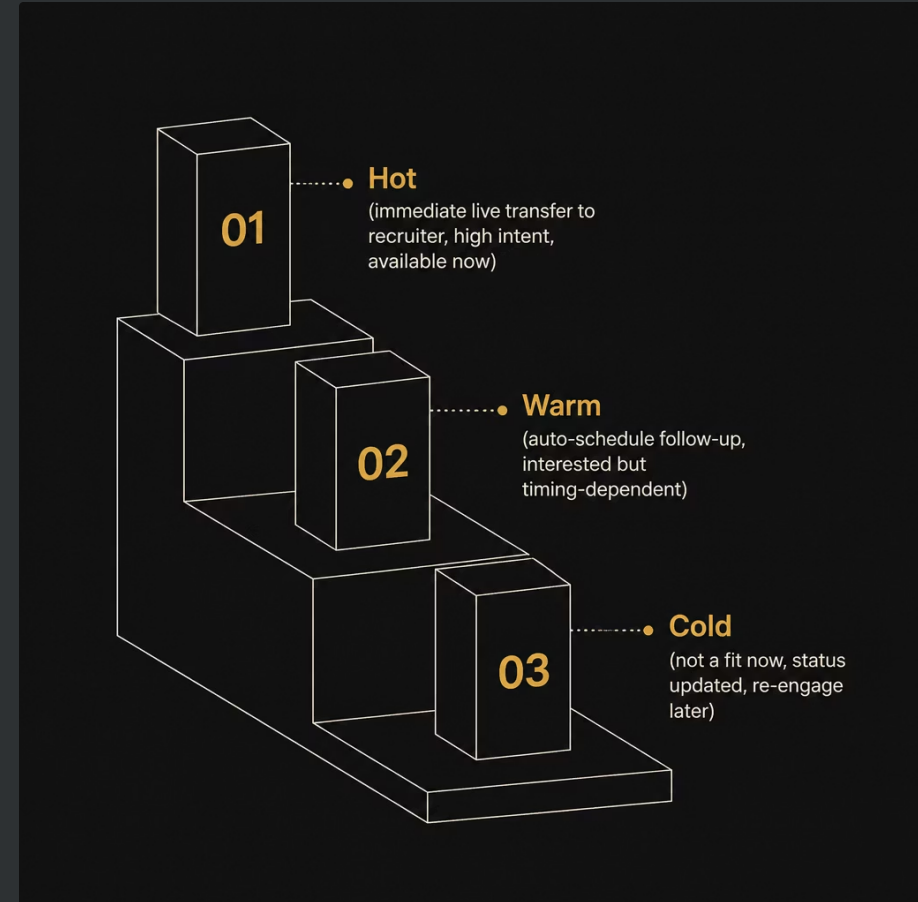
Consistent Every Call

No bad days, no off-script moments. Every candidate gets the same professional experience.

The Lead Temperature Engine

Every conversation ends with a real-time classification that tells your team exactly what to do next.

No guesswork — just clear, actionable signals.



Hot

Highly interested, available now. AI bridges call to recruiter live — warm handoff, instant.



Warm

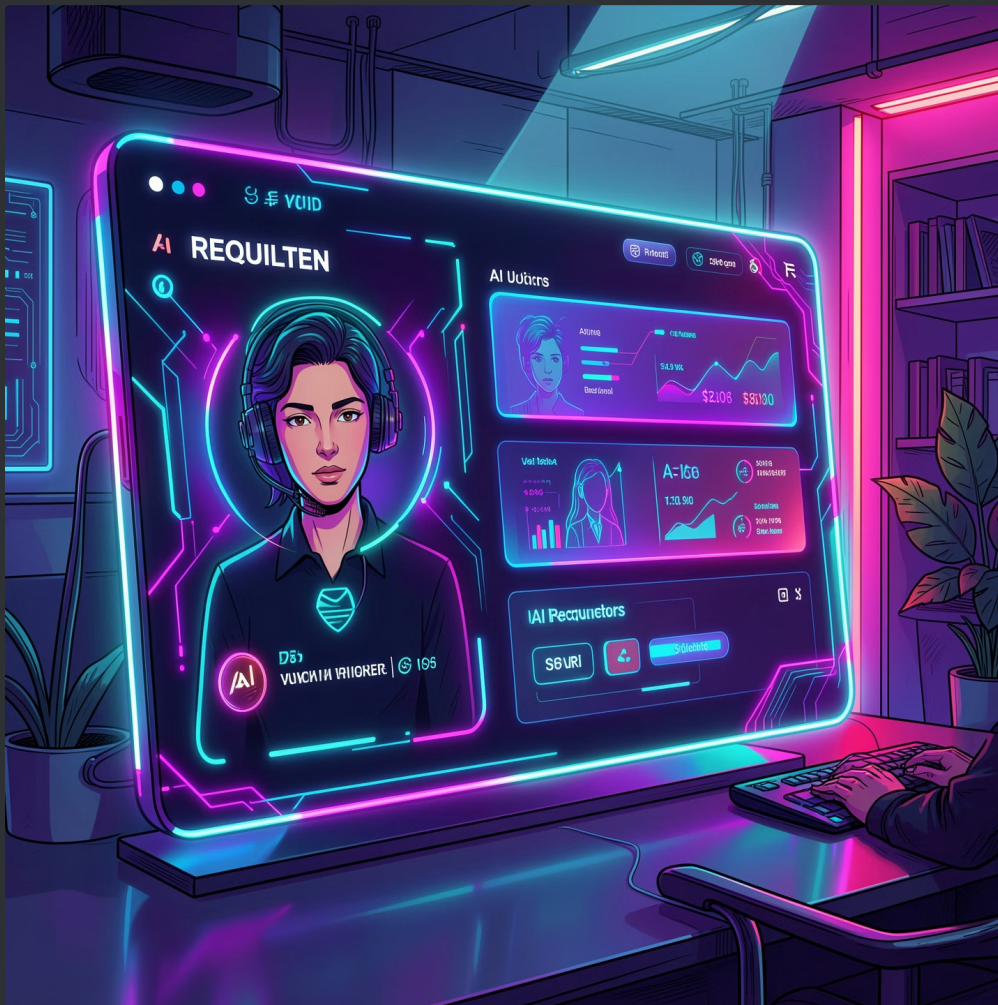
Interested but timing-dependent. Auto-scheduled follow-up task created in Ceipal.



Cold

Not a fit right now. Status updated, notes logged, candidate re-engaged later if appropriate.

Native Ceipal Writeback — No New System to Learn



Everything the AI learns lands directly in the candidate's Ceipal record. Recruiters keep their existing workflow — AI does the grunt work.

→ **Call Notes & Summaries**

Auto-generated conversation summaries written into the applicant record.

→ **Call Recordings Attached**

Full audio stored in Ceipal for compliance review and quality assurance.

→ **Status Auto-Updated**

Interested, not interested, follow-up, screened — all updated without manual input.

Human Effort, Only Where It Counts

When a candidate is hot and ready, the AI transfers the call to a human recruiter on the spot — warm handoff style. Recruiters stop chasing and start closing.

Before

Recruiters cold-call hundreds of leads, most unqualified. Time wasted on low-intent candidates.

After

Recruiters only speak to pre-qualified, hot-intent candidates. Every conversation is a closing opportunity.



Business Outcomes & ROI

Measurable impact from day one — speed, volume, and cost improvements that compound over time.

10x

Faster Speed-to-Lead

From days to seconds. Reach talent before competitors do.

3x

More Candidates Contacted

Every applicant gets called, every time. Zero leads left behind.

60%

Recruiter Time Saved

Hours reclaimed from manual outreach, reinvested in closing.

40%

Lower Cost-Per-Hire

Faster placements and less manual effort drive down cost-per-placement.



Be first, win the candidate. Book your live demo today and see it in action inside your Ceipal environment.